



CON 12-17-11  
Doc ID# 6171

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DEPT. OF  
NATURAL RESOURCES

May 1, 2001

Valerie Drew  
Iowa Department of Natural Resources  
Waste Management Assistance Division  
Wallace State Office Building  
900 East Grand Avenue  
Des Moines, IA 50319-0034

Re: Solid Waste Alternatives Program (SWAP)  
Contract No. 00-G550-34  
Delinquent Reports

Dear Valerie:

Enclosed are the two reporting forms entitled "Sales Revenue" and "Analysis of Raw Material Purchases" for the Quarter(s) Oct – Dec 2000 and Jan-Mar 2001 per the Project Contract.

I apologize for not sending them as the last thing we want is to be out of compliance with the program contract.

Thanks for all your assistance.

Very truly yours,

Jim Hoffman, CEO

**Plastic Recycling of Iowa Falls, Inc.  
Analysis of Raw Material Purchases**

	Oct-00	Nov-00	Dec-00	Quarterly Total
Total lbs.	301,610	460,340	269,360	1,031,310
Iowa lbs.	95,995	177,374	59,963	333,332
Other lbs.	205,615	282,966	209,397	697,978
% Iowa	32%	39%	22%	32%
% Other	68%	61%	78%	68%
Total \$	\$11,732	\$26,428	\$14,495	\$52,654
Iowa \$	\$3,892	\$10,044	\$3,317	\$17,253
Other \$	\$7,839	\$16,383	\$11,178	\$35,401
% Iowa	33%	38%	23%	33%
% Other	67%	62%	77%	67%
Avg \$/lb.				
Total	\$0.039	\$0.057	\$0.054	\$0.051
Iowa	\$0.041	\$0.057	\$0.055	\$0.052
Other	\$0.038	\$0.058	\$0.053	\$0.051
# of Purchases				
Total	16	22	15	53
Iowa	10	13	8	31
Other	6	9	7	22
% Iowa	63%	59%	53%	58%
% Other	38%	41%	47%	42%
Lbs per Purchase				
Total	18,851	20,925	17,957	19,459
Iowa	9,600	13,644	7,495	10,753
Other	34,269	31,441	29,914	31,726

**Plastic Recycling of Iowa Falls, Inc.**  
**Sales Revenue**

<b>Sales Revenue</b>	<b>Oct-00</b>	<b>Nov-00</b>	<b>Dec-00</b>	<b>Quarterly Total</b>
Car stops	\$ 18,627	\$ 7,239	\$ 9,349	\$ 35,215
Profiles	44,755	23,025	15,021	82,801
Landscape timbers	5,335	13,000	650	18,985
Protection posts	5,323	450	2,336	8,109
Custom moldings	3,304	10,638	8,486	22,428
Coil cradles	(1,736)	6,500	28,726	33,490
Speed bumps	28,395	22,037	8,856	59,288
Benches	46,001	59,205	50,461	155,666
Trash receptacles	29,093	18,980	4,635	52,708
Picnic tables	52,723	11,430	48,162	112,315
Other sales revenue-net	20,785	5,517	2,004	28,305
<b>Net Sales</b>	<b>\$ 252,605</b>	<b>\$ 178,019</b>	<b>\$ 178,686</b>	<b>\$ 609,310</b>

**Plastic Recycling of Iowa Falls, Inc.  
Analysis of Raw Material Purchases**

	Jan-01	Feb-01	Mar-01	Quarterly Total
Total lbs.	312,833	288,264	374,737	975,834
Iowa lbs.	114,238	92,855	68,583	275,676
Other lbs.	198,595	195,409	306,154	700,158
% Iowa	37%	32%	18%	28%
% Other	63%	68%	82%	72%
Total \$	\$19,080	\$19,451	\$22,862	\$61,393
Iowa \$	\$11,128	\$6,642	\$3,306	\$21,076
Other \$	\$7,952	\$12,809	\$19,556	\$40,317
% Iowa	58%	34%	14%	34%
% Other	42%	66%	86%	66%
Avg \$/lb.				
Total	\$0.061	\$0.067	\$0.061	\$0.063
Iowa	\$0.097	\$0.072	\$0.048	\$0.076
Other	\$0.040	\$0.066	\$0.064	\$0.058
# of Purchases				
Total	20	19	12	51
Iowa	13	12	9	34
Other	7	7	7	21
% Iowa	65%	63%	75%	67%
% Other	35%	37%	58%	41%
Lbs per Purchase				
Total	15,642	15,172	31,228	19,134
Iowa	8,788	7,738	7,620	8,108
Other	28,371	27,916	43,736	33,341

**Plastic Recycling of Iowa Falls, Inc.**  
**Sales Revenue**

<b>Sales Revenue</b>	<b>Jan-01</b>	<b>Feb-01</b>	<b>Mar-01</b>	<b>Quarterly Total</b>
Car stops	\$ 13,620	\$ 22,581	\$ 16,379	\$ 52,580
Profiles	17,239	12,359	39,144	68,741
Landscape timbers	4,620	4,502	(518)	8,604
Protection posts	2,426	1,105	5,919	9,449
Custom moldings	26,204	14,067	11,193	51,463
Coil cradles	12,751	11,060	9,492	33,303
Speed bumps	16,182	20,358	13,536	50,076
Benches	26,967	24,904	47,531	99,402
Trash receptacles	4,057	4,800	4,485	13,342
Picnic tables	22,667	15,015	36,604	74,285
Other sales revenue-net	2,672	1,562	5,582	9,817
<b>Net Sales</b>	<b>\$ 149,404</b>	<b>\$ 132,312</b>	<b>\$ 189,345</b>	<b>\$ 471,062</b>