



TENCO INDUSTRIES, INC.

"Helping People Achieve Success"

CON 12-17-11
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October 11, 2002

**Valerie A. Drew
Environmental Specialist
Energy and Waste Management Bureau
Department of Natural Resources
Wallace State Office Building
Des Moines, IA 50319**

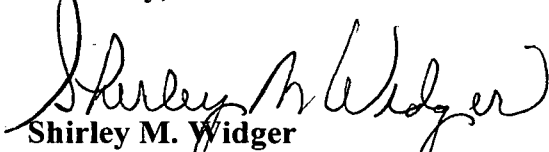
Dear Valerie,

Sorry for the delay in submitting the final reports you had requested. I have been working with the Recycling Supervisor to get the information you requested. I don't believe there are any additional photos available to submit to your office other than the photos you have on file.

Is there additional information needed for the cost and revenue report other than you and I compiled on your visit? If so, please contact me at 641-682-8114.

Thank you for your assistance in this matter.

Sincerely,



**Shirley M. Widger
Director of Administrative Services**

Enclosures:



P.O. Box 1287, 710 Gateway Drive
Otumwa, Iowa 52501
Telephone (641) 682-8114
Fax (641) 684-4223

245 East Grace Avenue
Chariton, Iowa 50049
Telephone (641) 774-8481
Fax (641) 774-4572

3001 West Grimes
Fairfield, Iowa 52556
Telephone (641) 472-9233
Fax (641) 472-3770



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TENCO INDUSTRIES, INC.

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Tenco Industries is a sheltered workshop in Ottumwa, which is located in Southeastern Iowa.

Tenco Industries and Ottumwa/Wapello Recycling Center teamed up to provide recycling collection services, particularly corrugated cardboard.

A. Methods of enlisting businesses to place collections shed.

- (1) Sent out flyers to local businesses.
- (2) Made personal contacts on key businesses.
- (3) TV ads on local government station.

B. Discuss the pros and cons of using sheds to hold the recyclable material on site.

- (1) Keeps recyclables dry.
- (2) Keeps recyclables from blowing around.
- (3) Metal sheds are small and cheaply built.

C. Describe the method and frequency of collection.

- (1) Provided pick up services from once a week to three times a week.
- (2) Ottumwa High School Cafeteria on a daily basis.

D. Cost and Revenue.

- | | |
|----------------------------------|-------------------------|
| (1) Wages for month of March '01 | \$1,292.95 |
| (2) Income from collections | <u>-1,055.00</u> |
| | \$(-237.95) |

E. Problems.

- (1) Boxes not flattened.



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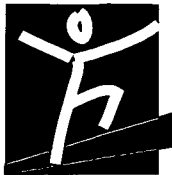
812 West Jefferson
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and the same result is obtained by the method of the previous section. (5)



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E. Trash in Recyclables.

- (2) Paper not sorted.
- (3) Increase amounts at same charge.

F. Number of workers required for collection.

- (1) Two employees.

G. Methods of establishing a relationship with the local recycling Center.

- (1) Long standing relationship with Ottumwa/Wapello Recycling Center.
- (2) Have provided workers at Center since day one.



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List of businesses & other organizations which have contracted with Tenco for recycling pick-up.

Ottumwa School District, Ottumwa Regional Health Center, Floor to Ceiling, Mc Gregor Furniture, Southern Iowa Transit, St. Mary's & Seton School, Mid-American Energy, Firststar Bank, Canoll Lumber Co., Central Valley Bank, KYOU-TV FOX Channel 15 *, Bellacino's Restaurant *, John Deere Insurance, Law Firm of Webber, Gaumer, & Emanuel, Hedreck Saving's Bank, Ottumwa Ford *, Hiedman, Person, Inc.

Star denotes organizations which re-contracted with Tenco.

Total amounts of materials picked up for recycling during the contract period:

- Mixed Office Paper : 115 Tons
- Card board / OCC : 246.6 Tons
- News print : 115.6 Tons

BRIEFLY

Local groups recognized for recycling efforts

OTTUMWA — The Ottumwa/Wapello Solid Waste Commission will recognize two local organizations at 4:30 p.m. today at the City Council Chambers, City Hall.

The Ottumwa school district is being recognized for outstanding effort, taking a leadership role in the Small Business Recycling Program. The school district recycled 52.67 tons of material in the last year, more than any of the area towns with the exception of Ottumwa and Bloomfield.

Tenco Industries is being recognized for their continuing partnership in the operation of the Small Business Recycling Program by providing collection and billing services. Tenco has been a working partner with the Ottumwa/Wapello Recycling Center since it opened in 1992.

The Small Business Recycling Program focuses on businesses and institutions that traditionally are not served by or don't participate in recycling programs.

The Ottumwa/Wapello Solid Waste Commission establishes policy for the Ottumwa/Wapello Recycling Center and the Landfill.

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