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January 10, 2000

VIA UPS OVERNIGHT

Mr. Paul Johnson, Director Iowa Department of Natural Resources Henry A. Wallace Building 900 East Grand Avenue Des Monies, Iowa 50309-0034

Re: Former Land O'Lakes Facility

5701 N.E. 17th Street, Polk County, Iowa

The South 450 feet of the North 900 feet of the East 450 feet of the Southwest Quarter (SW 1/4) of Section 12, Township 79 North, Range 24, West of the 5th P.M., Polk County, Iowa, except such portion thereof, if any, which may be included in the existing right-of-way of the Fort Dodge, Des Moines Southern Railway right-of way, which adjoins the property on the East; now Lot Five (5) in REPLAT U.P.I. INDUSTRIAL PARK PLAT 1, an Official Plat (the "Property")

Dear Mr. Johnson:

Pursuant to Chapter 455B of the Code of Iowa (1997), First Industrial Financing Partnership, L.P., or an affiliate thereof (collectively, "First Industrial"), asks that it be given permission to sell the above described Property to Richard G. Hansen or his assigns, which Property is listed on the Registry of Hazardous Waste or Hazardous Substance Disposal Sites under the provisions of Chapter 455B. Mr. Hansen has been fully advised of the environmental concerns relating to the Property.

If you have any questions, please feel free to call me.

Very truly yours,

Bryan J. Segal

Attorney for First Industrial

BJS/ml

cc: Ms. Susan Dixon (via UPS)

Mr. Scott McGregor (via fax)

Mr. David Harker (via fax)

Mr. Darin Ferguson (via fax)

Mr. David Hansen, Esq. (via fax)

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Director's Office